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## CEANS 2008 – Purpose & Goals

- Learn from experiences of commercialization/privatization
- Assess future challenges
- Bring cooperation to another level
- Achieve consensus on ways to optimize efficiency and cost-effectiveness



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### CEANS 2008 – Agenda

- Issues involving interaction between States, providers and users
- 2. Specific issues related to airport economics and management
- 3. Specific issues related to air navigation services economics and management
- 4. Implementation of ICAO's Policies on Charges



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## Agenda Item 1

- 1. Economic oversight
- 2. Economic performance (and minimum reporting requirements)
- 3. Consultation with users



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# **CEANS Recommendations: Economic Oversight**

- Responsibility of States:
  - -minimize anticompetitive risk
  - ensure non-discrimination and transparency
  - -ensure investments
  - -protect users
  - ensure consultation and performance management
- States to select appropriate form



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## **CEANS Recommendations: Economic Performance**

- Service providers to establish performance management systems
- Key Performance Areas (KPAs):
  - -Safety
  - Quality of service
  - Productivity
  - Cost-effectiveness



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## **CEANS Recommendations: Consultation with Users**

- Clearly defined, regular consultation process with users by airports and ANSPs
- Consultations on charges as well as on infrastructure development and investments



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# CEANS Recommendations: Agenda Items 2 & 3

- Application of best practices of good corporate governance
- More flexibility in setting airport charges (aggregation of cost bases)
- Return on assets
- Access to infrastructure
- International cooperation for implementation of global ATM concept



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## CEANS Recommendations: Agenda Item 4

- States to adhere to the polices and ensure their providers observe them
- ICAO to promote the policies, in cooperation with the industry
- Main principles (non-discrimination, costrelatedness, transparency and consultation) included in national legislation, regulations or policies, and air services agreements



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#### **CEANS – Actions**

#### Four types of actions by:

- 1. Contracting States
- 2. Council (Amendments to Doc 9082)
- 3. Secretariat (Guidance material)
- 4. Others



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## Actions: 1 (States)

State letter (30 January 2009) drawing attention to the outcome of the Conference and highlighting actions required by States:

- economic oversight
- economic performance
- consultation with users
- implementation of ICAO's policies on charges



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## **Actions: 2 (Council)**

10 recommendations concerning amendments to Doc 9082:

- economic oversight
- economic performance
- consultation
- separation of regulation and provision
- aggregation of cost bases
- differential charges



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## Actions: 3 (ICAO)

Revision and expansion of guidance material \*:

- governance/ownership/control
- rate of return
- categorization of services
- aircraft weight
- economic aspects of global ATM concept

(\* with assistance of the economics panels – AEP & ANSEP)



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## Actions: 4 (Other)

- 1) ICAO/Regional Organizations dialogue on economic performance
- 2) Promotion of ICAO's policies on charges, in cooperation with the industry
- 3) ICAO Council to take appropriate action on issues related to slot allocation and night curfews



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### **Approval and Next Steps**

- ➤ ICAO Council (14 November 2008) endorsed the recommendations of CEANS and approved the Eighth Edition of Doc 9082
- Airport Economics Panel and Air Navigation Services Economics Panel to review: 1) the two economics manuals; and 2) Doc 9082 (to improve its structure and readability)